SECTION 12:

APPENDIX D:

2003 FACULTY

QUESTIONNAIRE



Email: MFPCT@wiu.edu

Department of Marketing/Finance Macomb, Illinois 61455-1369 (309) 298-1401

DATE: **\$\$\$\$\$\$\$\$\$December** 11, 2003

TO:

This survey is conducted for the American National Business Hall of Fame as part of its continuing study of ethics in American business. The first study of corporate executives was conducted in 1983. Other studies of businesses, faculty and students were conducted in 1988, 1989 and 1995, respectively. Based on this information, articles have been published in the Journal of Business Leadership. The website is the studies of the studies of Business and the students were conducted in 1988.

As a professor of Marketing and a member of the ANBHF Board, I am conducting a follow-up study of administrators and faculty views of ethics to determine how attitudes have changed over the past few years. The primary purpose of this survey is to allow you to tell us in the academic community about ethical beliefs and practices related to business. Thank you for investing your time in this project. The results should help our students enter the job market better prepared to handle the ethical aspects of their work.

Your assistance is needed in two ways: 1. Please complete the survey and return it in the postage paid envelope provided with the survey; 2 and 2. Please give the other survey envelopes to 3 of your faculty members so they can complete and return the survey.

We look forward to hearing from you. If you have any questions, my telephone number is (309) 298-1401. Wy email is My email is MFPCT@wiu.edu.

TO:**\$\$\$\$\$\$\$\$\$\$\$\$\$**Faculty

This survey is conducted for the American National Business Hall of Fame as part of its continuing study of ethics in American business. The first study of corporate executives was conducted in 1983. Other studies of businesses, faculty and students were conducted in 1988, 1989 and 1995, respectively. Based on this information, articles have been published in the Journal of Business Leadership. The website is

As a professor of Marketing and a member of the ANBHF Board, I am conducting a follow-up study of administrators and faculty views of ethics to determine how attitudes have changed over the past few years. The primary purpose of this survey is to allow you to tell us in the academic community about ethical beliefs and practices related to business. Thank you for investing your time in this project. The results should help our students enter the job market better prepared to handle the ethical aspects of their work.

We asked your Dean to select 3 faculty members to participate in this survey. We will greatly appreciate your assistance in completing it. Return it in the postage paid envelope provided with the survey. Thank you for your willingness to assist us.

We look forward to hearing from you. If you have any questions, my telephone number is (309) 298-1401. Wy email is MPCT@wiu.edu.

ATTITUDES ABOUT ETHICS IN BUSINESS October 2003

There are no right or wrong answers because we are dealing with values. Oricle the answer that best	StronglyAgree	Agree	NoOpinion	Disagree	StronglyDisagree
matches	Stronglyngree	ngree	reopinion	Disagree	StronglyDisagree
your feelings about that statement. The corporation has a responsibility to �					
	G 4		NO	D	SD
 1. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2.	SA	А	NO	D	SD
\$\$\$\$\$\$\$\$\$\$\$ business or the opportunity to earn a profit.	SA	А	NO	D	SD
 3.000000000000000000000000000000000000	SA	А	NO	D	SD
♦ 4.♦♦♦♦♦ promote equal opportunity in hiring and promotion.	SA	А	NO	D	SD
♦ 5.♦♦♦♦♦ promote conservation of energy, even if doing so means a reduction in profits.	SA	Α	NO	D	SD
\mathbf{O} 6. \mathbf{O} \mathbf{O} \mathbf{O} \mathbf{O} conserve natural resources, even if doing so means a reduction in profits.	SA	А	NO	D	SD
 7. 7. 	SA	А	NO	D	SD
8.0000 contribute money and management time to civic activities in communities where the firm 000000000000000000000000000000000000	SA	А	NO	D	SD
♦ 9. ♦ ♦ ♦ ♦ ♦ help minority-owned businesses.	SA	А	NO	D	SD
10.0000 be truthful in advertising.	SA	А	NO	D	SD
Other Issues				-	
11. • • • • • • • • • • • • • • • • • •	SA	А	NO	D	SD
12. OOD Ethical standards in business are lower than in government.	SA	А	NO	D	SD
13. • • • • • • • • • • • • • • • • • • •	SA	А	NO	D	SD
14. • • • • • • • • • • • • • • • • • • •	SA	А	NO	D	SD
15. • • • • • • • • • • • • • • • • • • •	SA	А	NO	D	SD
16. • • • • • • • • • • • • • • • • • • •	SA	А	NO	D	SD
17. ADD Much advertising done by business is misleading to the consumer.	SA	Α	NO	D	SD
18. • • • • • Effective advertising may have to be somewhat misleading.	SA	А	NO	D	SD
19. O O O O It is in the long run self interest of business to protect the customer.	SA	А	NO	D	SD
20.0000 The average customer is less ethical in dealing with business than the business is in $0.00000000000000000000000000000000000$	SA	А	NO	D	SD
21. O O O O O O O O O O	SA	А	NO	D	SD
22. A A A A A A A A A A	SA	А	NO	D	SD
23. 23. 2	SA	А	NO	D	SD
24. A A A A A A A A A A A A A A A A A A A	SA	A	NO	D	SD

25. 25. 25. 25. 25. 25. 25. 25. 25. 25.	SA	А	NO	D	SD
26. *** Labor unions serve a useful purpose by prodding a particular management into fulfilling *** ** to labor.	SA	А	NO	D	SD
27. AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	SA	А	NO	D	SD
28. A A A A A A A A A A A A A A A A A A A	SA	А	NO	D	SD
29. ADD The ethical standards in competition are determined by the least ethical competitor. A If ADD ADD one firm engages in unethical conduct, the others will have to follow to survive.	SA	А	NO	D	SD
Business executives are greatly influenced by:			-		
30. ** * * * Peer group pressures	SA	А	NO	D	SD
31. AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	SA	А	NO	D	SD
32. AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	SA	А	NO	D	SD
33. AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	SA	А	NO	D	SD
34. A A A A A A A A A A A A A A A A A A A	SA	А	NO	D	SD
35. AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	SA	А	NO	D	SD
36. A A A Company As ethical code or policy	SA	А	NO	D	SD
37. AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	SA	А	NO	D	SD
38. AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	SA	А	NO	D	SD
Other Issues	-				
39. All institutions in our society should seek to promote the interests of individuals.	SA	А	NO	D	SD
40. *** *** A set of the end	SA	А	NO	D	SD
41. • • • • • • • • • • • • • • • • • • •	SA	А	NO	D	SD
42. • • • • • • • • • • • • • • • • • • •	SA	А	NO	D	SD
43. A A A A A A A A A A A A A A A A A A A	SA	А	NO	D	SD
44. • • • • • • • • • • • • • • • • • •	SA	А	NO	D	SD
45. A A A A A A A A A A A A A A A A A A A	SA	А	NO	D	SD
46. *** A company should have formal policies to guarantee that every employee has an equal *** ** ** ** ** ** ** *	SA	А	NO	D	SD
47. AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	SA	А	NO	D	SD

Demographic Characteristics
1. O O O O O O O O O O O O O O O O O O O
\$\$\$\$\$\$\$\$\$\$\$\$ 2. \$\$ No
2. O O O O O O O O O O
Faculty
3. * * * * * What is your gender? * * * * * * * * * * * * * * * * * * *
Male *** *** *** *** ** ** **
4. * * * * * What is the general nature of your university? * * * * * * * * * * * * * * * * * * *
university O O O O O O O O O O
Regional university (undergraduate and masters) 3. A A A D D C toral granting university
5.

Thank you for your assistance. Please return to Paul Thistlethwaite, Dept of Mktg/Finance, WIU, Macomb, II. 61455.